



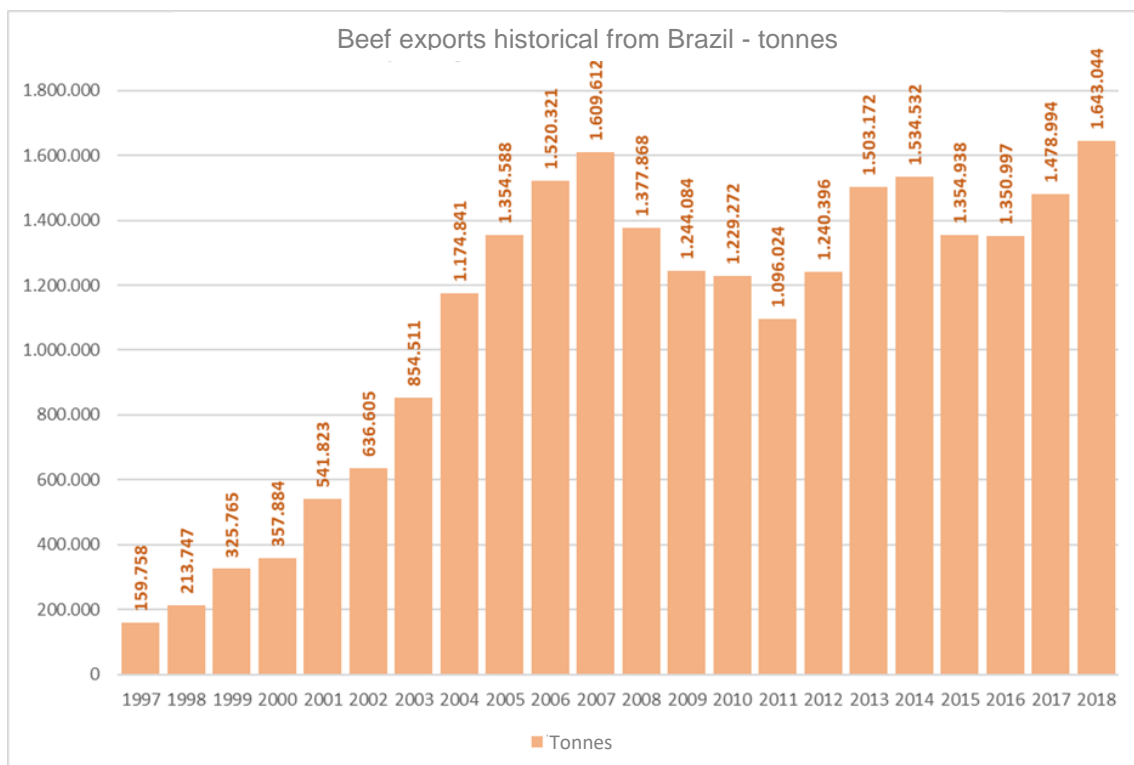
Brazilian beef exports close 2018 with an all-time high

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Brazilian beef exports closed 2018 with 1.64 million tonnes exported, an 11% increase in volume compared to 2017, according to data from the Brazilian Beef Exporters Association (ABIEC). The result confirms the forecast released last December and represents the largest volume ever exported by Brazil. In addition, the all-time high consolidates the country's position as the world's leading exporter of the product because it's the largest volume ever exported among all exporting countries. In revenue, the value reached US\$ 6.57 billion, a 7.9% increase compared to the result for 2017.

The all-time high in exports shows the recognition in relation to the quality of Brazilian beef in the domestic and international markets. "The good outcomes are the result of a work of improvement in all stages of the production process, which allows us to comply with the most demanding international rules for a quality and competitive beef", highlights ABIEC's president, Mr. Antônio Jorge Camardelli.

The best results of this year were recorded in the second half of the year, and September being the highlight, with shipments totaling 178 thousand tonnes and revenues of US\$ 700 million. The result represents a 31.75% increase in volume and 25.86% in revenue compared to the same period last year.



Source: MDIC / SECEX / Abiec



Main importers

Hong Kong and China take turns as the main destination of Brazilian beef. In volume, Hong Kong was the main destination, representing 24% of the total shipped by Brazil, almost 395 thousand tonnes. China, on the other hand, was the main destination considering the revenue, representing 22.63% of the total, with US\$ 1.49 billion. Other featured markets are: The European Union, Chile and the United Arab Emirates, with an increase both in volume and in revenue of the accumulated in 2018 compared to the same period of 2017.

COUNTIES + EU	FOB - (US\$) Jan 2017 - Dec 2017	FOB - (US\$) Jan 2018 - Dec 2018	Chg. US\$	Tonnes - Jan 2017 - Dec 2017	Tonnes - Jan 2018 - Dec 2018	Chg. Tonnes
TOTAL	6,092,301,426.00	6,572,236,411.00	7.88%	1,478,994.11	1,643,025.46	11.09%
HONG KONG	1,356,635,235.00	1,437,396,061.00	5.95%	356,199.54	394,856.02	10.85%
CHINA	929,203,960.00	1,487,115,300.00	60.04%	211,363.26	322,414.98	52.54%
EGYPT	528,868,398.00	526,164,800.00	-0.51%	153,660.87	180,811.70	17.67%
EUROPEAN UNION	709,426,511.00	728,163,619.00	2.64%	108,757.66	118,317.42	8.79%
CHILE	281,246,741.00	467,836,658.00	66.34%	64,687.76	114,959.45	77.71%
IRAN	559,718,112.00	328,220,597.00	-41.36%	133,192.61	84,044.87	-36.90%
SAUDI ARABIA	168,321,281.00	156,248,497.00	-7.17%	42,217.36	42,547.65	0.78%
UNITED ARAB EMIRATES	95,371,272.00	143,047,152.00	49.99%	22,319.10	36,820.78	64.97%
UNITED STATES	292,028,059.00	266,306,750.00	-8.81%	38,805.99	32,404.42	-16.50%
THE PHILIPPINES	29,891,165.00	86,856,019.00	190.57%	9,744.77	27,264.38	179.78%
Others	1,141,590,692.00	944,880,958.00	-17.23%	338,045.19	288,583.78	-14.63%

About ABIEC – www.abiec.com.br

Created in 1979, the Brazilian Beef Exporters Association (ABIEC) brings together 32 companies of the sector in Brazil, responsible for 92% of the meat traded for international markets. Its creation was a response to the need for a more active role in the beef export segment in Brazil, by defending the interests of the sector, increasing efforts to reduce trade barriers and promote domestic products. Currently, Brazil produces around 9.1 million tonnes of beef, approximately 20% are traded to dozens of countries around the world, following the most stringent quality standards.

About Brazilian Beef

Started in 2001, the Brazilian Beef project, a partnership between Apex-Brasil and ABIEC, aims to strengthen the image of Brazilian beef, improving the perception of its quality in importing countries and thus increasing the Brazilian share in the global beef market. In 14 years, six projects have already been signed, with investments of over R\$ 40 million and export growth of more than 500%.