

Brazil bills US\$ 410 million with beef exports in February

In the first two months of this year, 216.4 thousand tons were shipped, generating revenues of US \$ 846.3 million; With exports and participation of ABIEC and 17 Brazilian slaughterhouses in Gulf food, one of the highlights is the Arab market

São Paulo, March 14, 2017 - Brazilian industry exported 103.9 thousand tons of beef in February, with a turnover of US\$ 410 million in the period, according to data released by the Brazilian Association of Meat Exporters (ABIEC). In relation to January, there was a decrease of 7.6% in volume and 5.8% in revenue, taking into account a smaller number of working days in February. In the accumulated of the year (January and February), 216.4 thousand tons of Brazilian beef were shipped, generating revenues of US\$ 846.3 million.

For the second consecutive month in 2017, Hong Kong and China were the markets that most bought Brazilian beef. In addition to the Asians, ABIEC highlights the Russian market, which showed a growth both in volume (7.6%) and revenue (10.7%), in February compared to January, as well as an increase in fresh meat exports to the US. The first shipment to the North American market was in September 2016 with 127 tons; In February 2017, this shipped volume reached 033 tons.

Position	Country / region (February/2017)	Billing US\$	Volume in tons (February/2017)
1	Hong Kong	86,396,446	23,927
2	China	62,629,669	15,100
3	European Union	41,910,854	6,538
4	Iran	39,492,961	10,174
5	Russia	36,518,036	11,791
6	United States	20,248,809	2,831
7	Saudi Arabia	18,758,267	4,527
8	Chile	18,209,414	4,046
9	Egypt	13,478,669	4,192
10	Israel	9,677,935	1,981

Arab market and fair in Dubai - The Arab market is one of the highlights of this first two months, with significant increases in exports to Iran (approximately 93% increase in volume and 94% turnover), Algeria (111% in volume) and United Arab Emirates (Around 18% in tons, and 19% in revenues) - the numbers are compared with the same period of 2016 (January and February). Also noteworthy for the resumption of Saudi Arabia, which after one year of shipments, is already among the ten largest markets.

Position	Country / Region	Billing US\$ (Jan-Feb / 2017)	Volume in tons (Jan-Feb / 2017)
1	Hong Kong	184,248,245	51,685
2	China	137,455,483	33,336
3	European Union	89,582,593	14,121
4	Iran	83,168,604	21,607
5	Russia	69,494,968	22,750
6	Chile	37,008,901	8,172
7	Egypt	34,151,862	10,601
8	Saudi Arabia	33,047,231	8,402
9	United States	32,713,820	4,882
10	Israel	18,802,748	3,910

Aiming to expand its presence and further strengthen its relationship with the Arab market, ABIEC and 17 Brazilian slaughterhouses participated in Gulfood, one of the largest and most important food and beverage fairs in the world, in Dubai, at the end of February. The results were encouraging for the industry with an estimated US\$ 32 million in deals closed during the event and a US\$ 403 million outlook for the next 12 months. "It was an excellent participation of Brazil in this market that we consider fundamental to expand our exports," says Antônio Jorge Camardelli, president of ABIEC.

Categories –Fresh meat was the most exported product category. In February, it reached revenues of US\$ 325 million, with shipments of more than 79 thousand tons.

Position	Country / Region	Billing US\$ (Jan-Feb / 2017)	Volume in tons (Jan-Feb / 2017)
1	Fresh Meat	325,114,058	79,036
2	Offals	41.292.172	15.144
3	Industrialized	38,254,975	7,898
4	Tripe	4,478,075	1,604
5	Salted	1,273,307	257

About ABIEC - www.abiec.com.br

Created in 1979, the Brazilian Association of Meat Exporting Industries (ABIEC) brings together 29 companies of the sector in the country, responsible for 91% of beef traded to international markets. Its creation was a response to the need for a more active performance in the beef export segment in Brazil, by defending the interests of the sector, increasing efforts to reduce trade barriers and promote domestic products. Currently, Brazil produces around 10 million tons of beef, approximately 20% are traded to dozens of countries around the world, following the most stringent quality standards.

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